



## This is our strength...

### BASIC BUSINESS

- Heavy load and special transports
- Engineering / installations
- Conventional land shipment
- Packaging / warehousing
- Storage and handling of cargo

### GLOBE CARGO

- Sea freight and air freight

### COMPLEX LOGISTICS SOLUTIONS

- Project planning
- Precarriage for consolidation
- Export packaging
- Transport to ship / aircraft / railway
- Sea shipment / air freight / railway transport
- Delivery to the place of destination
- Warehousing of spare parts at the place of destination
- Document management incl. customs clearance

### SOFTWARE NETWORK

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**Software Network**

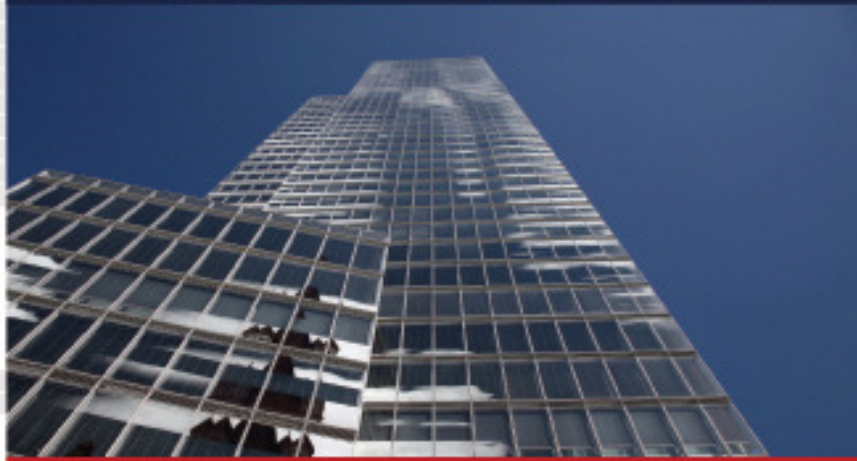
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# SHAREHOLDER STRUCTURE

02

// COMPANY

Dr. Grasberger Beteiligungsgesellschaft mbH, Cologne



Westfracht Spezialverkehre International GmbH



- Management:  
Dr. Helmut Grasberger, Udo Gärtner
- Locations: Essen, Erfurt, Leuna, Ottendorf
- 45,000 m<sup>2</sup> of warehouse and open air storage space

Globe Cargo Logistics GmbH, Bremen



- Management:  
Dr. Helmut Grasberger,  
Rolf Gross,  
Heinz Wilkens



## Heavy Load and Special Transports

Why we place emphasis also on “small” things...

- Own modern vehicle fleet
- Our fleet is based at: Essen, Erfurt, Leuna, Ottendorf
- High technical expertise of our engineers / staff
- Global network of cooperation partners for heavy load logistics
- Telematics-aided vehicles for real-time information and monitoring of efficiency



## Engineering / Installations

### Nothing works without expertise...

- Feasibility studies with on-site visits
  - \* Investigation of building ground conditions and loads
  - \* Planning of possibly required measures (e. g. layer of crushed stones, materials for load distribution, foundation of supporting pillars, etc.)
- Route planning
- Obtaining of required permissions
- Selection and provision of appropriate means of transport technology (e. g. hydraulic platform vehicles, sub-frame technology, air cushion technology, lifting frames, hydraulic hoisting gear)
- Application of required engineering for cargo handling and loading processes
- Monitoring of compliance with legal requirements



## Conventional Land Transports

We bring everything anywhere...

- Area-wide partner network
- Complete loads / part loads
- Bulk goods connection
- Express delivery
- Courier service
- Special vehicles with special bodywork as lifting rear flap, swap trailers, trunk, etc.
- Connections to European gateways



## Packaging / Warehousing

### Creating transparency – maintaining perspective...

- Interactive merchandise management via internet application up to packing piece level
- Goods receipt, labelling, scanning, commissioning, packaging of large / small goods,...
- Small parts warehouse, high rack warehouse, floor warehouse
- Lifting flaps, loading platforms
- Hall crane systems up to 40 t
- Hall space 10,000 m<sup>2</sup>



## Warehousing and Cargo Handling

Today's services for the ideas of tomorrow...

- Cargo handling installation with 45,000 m<sup>2</sup> of hall and open air area
- Loading from ship to railway car / freight vehicle and vice versa
- Fork lift application from 1.4 t to 8 t
- Heavy cargo quay for weights up to 250 t per unit – cargo handling with 500 t lattice mast cranes
- DP-controlled stock management system





## Sea Shipment and Air Freight

Draught and pitch elevator are our strengths...

- International shipment of individual goods up to complete industrial plants via seagoing vessel or aircraft
- Favourable charter rates through in-depth market knowledge
- Attractive groupage freight rates through "large" volumes
- Global range of activity through international agent network
- Execution of handling formalities for import and export business
- Supervision of your goods until arrival at the final destination



## Project Planning

### Careful planning – safely reaching destinations...

- Analysis and feasibility studies on site
- Development of individual project solutions
- Scheduling and project supervision using state-of-the-art information systems
- Permanent project controlling and continuous project optimisation with regard to the effective legal safety and environmental requirements
- Professional realisation through experienced staff
- Bundled service from one source, globally networked



## Precarriage for Consolidation

### We organise "light and heavy" transports...

- Coordination of the bulk suppliers via internet – on the level of batch parts
- Procurement logistics
- Selection of the most advantageous carriers
- Appropriate storage
- Deadline monitoring
- Status messages of your projects via internet



### Export Packaging

## Reaching the destination protected and safe...

- Coordination of sub-suppliers
- Goods receipt, barcode labelling
- DP-controlled batch part system
- Packaging of your goods for sea shipment according to HPE-guidelines with us or our partners
  - \* Exterior and factory packaging; also at seaport
  - \* Packaging in company-owned halls
  - \* Storage of large parts until shipment with us or in the seaport
- Realisation of economic and transportable units
- Realisation of special requirements and customer specifications



Transport to Ship / Aircraft / Railway

## Getting to the point...

- Transport of packed goods to ship / aircraft / railway
- Selection of the optimal carrier
- Supervision of cargo handling and loading processes
- Information and status message to principal
- Deadline monitoring
- Clearing formalities, documentations



Shipment / Air Freight / Railway Transport

From one source all over the world...

- Global agent network
- Organisation and coordination of the most competitive freight
- Knowledge on country-specific regulations and laws
- Supervision of loading and unloading activities
- We pay attention to complete documentation incl. clearance formalities.
- Tracking and tracing of goods and packages



### Delivery to the Place of Destination

#### Just in time...

- Selection of the optimal carriers in the country of destination
- Supervision of loading and unloading processes
- Compliance with country-specific particularities
- Transport assistance and control incl. possibly required intermediate storage
- Documentation / customs clearance
- Reporting



## Warehousing of Spare Parts at the Place of Destination

### International warehousing with a system...

- Establishment of hall and open air storage facilities
- High rack and heavy goods warehouse
- Commissioning, sorting
- DP-supported stock management systems – networked with customer via internet
- After sales service
- Deadline monitoring and documentation

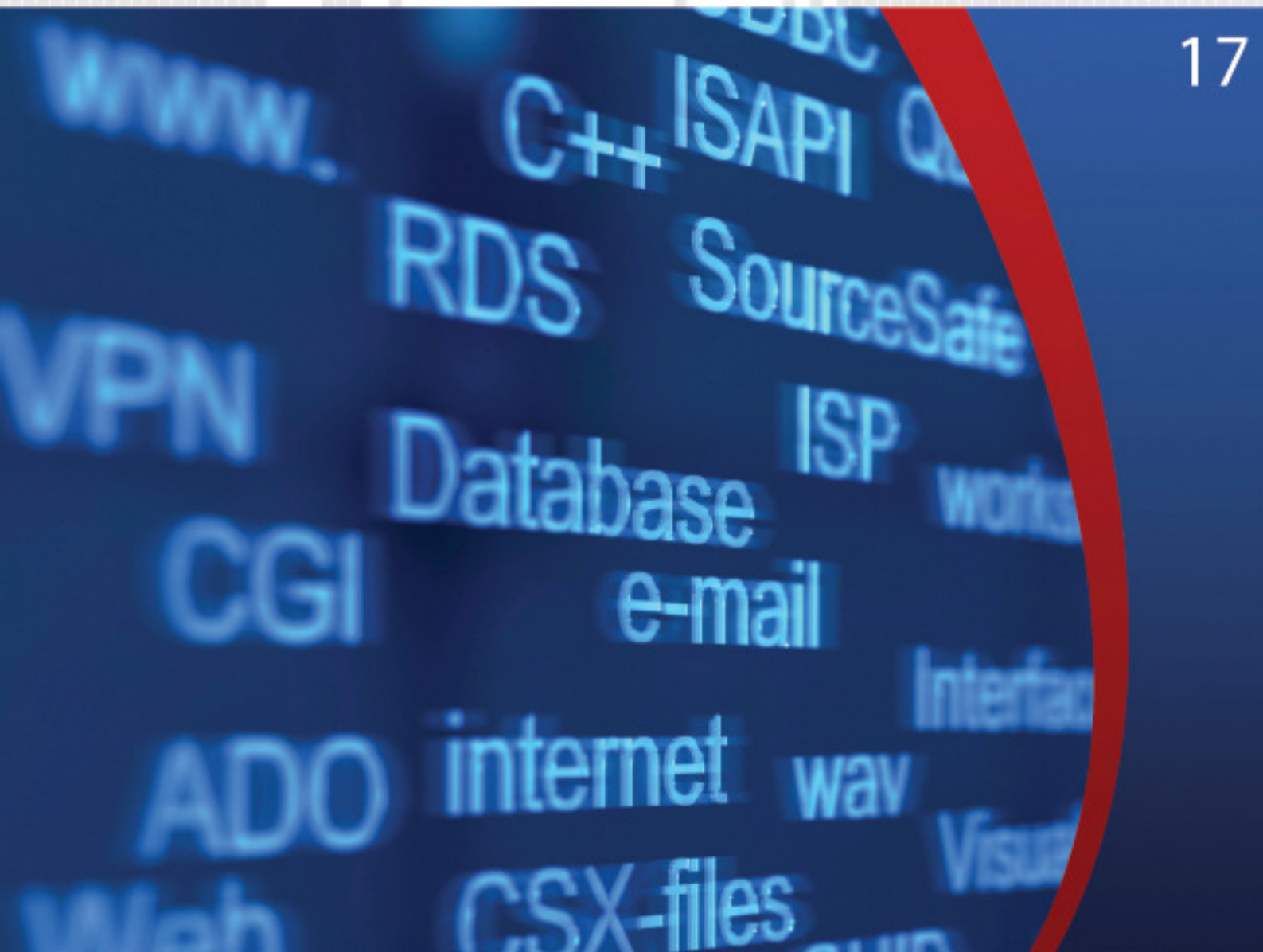




Document management incl. Customs Clearing

## Guaranteed service...

- Global network of partners
- Obtaining of permissions
- Handling of letters of credit
- Import / export customs clearing
- Certificates and formalities with public authorities in Germany and on site



The objective of logistics is...  
...to transport knowledge!!!

- Integration of all parties involved in the logistics process – from the supplier to the final destination
- High efficiency by application of special DP solutions for industry sectors in the particular fields of business, "Oracle"-based
- Quick information flow by integration of all tools via "Magic ibolt"
- Detailed information by application of a DP-aided "batch part" system for packaging / consignment
- Flexible representation of all work flows – both internally and externally –
- Active participation in the overall logistics process – globally through web-qualified applications – based on an integrated database (World Wide Logistics Database)



With us to the end of the world!  
Competent and reliable!

Please find our complete contact data at the rear page of this brochure.



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